

LORNE MACINTYRE BUSINESS DEVELOPMENT

BACKGROUND

Lorne started his career in construction in 1988 as an apprentice electrician. Over time Lorne has been involved in all aspects of construction. He has worked on design build, construction management, and stipulated price. Lorne's experience seeing projects from inception through to turn over and maintenance, along with his communication skills make him a valuable part of any project.

Experience

Over the last 10 years Lorne has been involved in Business Development, first for an electrical company and now as a General Contractor with Longboard Construction. For Lorne, Business Development starts and ends with communication. First by listening and understanding the client's needs, helping put a budget to those, following through on construction and moving into maintenance. Projects Lorne has been involved with are below:

Design Build

Precise Drilling Components

Description: moving a drill bit manufacturing company from one location to another. This involved relocating several pieces of equipment weighing in excess of 100,000 pounds.

Value: \$1.2 Million

Duration: 3 months

New Build

Knoll/Ascend Art Project

Description: this project involved erecting two sculptures each 35 feet long, 45 feet high, and on 13 legs.

Structure: Stainless Steel

Value: 1.2 Million

Duration: 2 months

New Build

Copperstone Resort

Description: 95 unit condominium in Dead Man's Flats

Structure: One level of underground Parkade and three levels of wood frame construction.

Duration: 11 months

New Build

Vantage Point

Description: 27 story 350 unit commercial condominium project. This project had seven levels of underground parking, two levels of office and retail space, and 25 levels of condominiums.

Structure: Concrete

Duration: 30 months